

November 1, 2018

Saylin Paez
VILLAGE OF PALMETTO BAY
Special Events Coordinator
9705 East Hibiscus Street
Palmetto Bay, FL 33157

RE: 2018 Holiday Decor for Village Hall Proposal Revised

Dear Saylin:

It was a pleasure speaking with you last week in regards to your Village Hall Complex.

The purpose of this letter is to provide you with a proposal to decorate the Palmetto Bay Village Hall complex for the Holiday Season. We are proposing a hassle free full service lease with installation, maintenance and storage. Decor/Install will be completed by Tuesday, November 27, 2018. Brandano Displays, Inc. will also have someone on site at your "Light Up Your Holidays" event on Saturday, December 1, 2018. Dismantle will begin on or around the 2nd week of January on a negotiated date.

The agreement will be for 1 season. The lighting will be the LED type; garlands will be natural pine with plush branches. Ornaments will be glitter coated featuring Red, Green and Gold colors. The bows will be structural reinforced Red velvet. Ornamentation will feature new glitter each season.

The décor package will feature the following trim areas:

- Courtyard Palm Trees
- 20' Christmas Tree for Courtyard
- Village Hall Entrance and Facade
- Ground Displays: Menorah, Nativity, 2 - 12' Soldiers, Kawanza Candle, Santa Sleigh and 3 Deer, 5' Social Media Wreath with insert

Brandano Displays, Inc.

Palmetto Bay November 1, 2018

2

Palm Tree Lighting:

16 Palm trees in the courtyard will be lighted; Ten (10) **Silver Bismarck Palms** and Six (6) **Canary Date Palms**

- **Bismarck Palms Fronds only:** The Fronds of the Bismarck Palms will be lighted with 350 LED miniature lights each. Sets will be Cool White with coaxial weatherproof connections
- **Canary Date Palms Fronds and Trunks:** The Fronds of each Tree will be lighted with 500 Green Miniature lights. Sets will be Green in the Fronds. Sets will feature coaxial weatherproof connections.
- Annual cost : \$4,000.00

Christmas Tree:

- The 20' Christmas Tree will have a 14' diameter base and be the focal point of Town Hall sitting over the Courtyard sculpture. The tree will feature Natural Pine plush Garland branches densely lighted with over 6,000 Cool White LED Miniature lights. Ornementation will match with Gold, Red and Green Metallic Balls.
- Annual Cost \$4,000.00

Village Hall Entrance:

- The Entrance side of Village Hall will be trimmed with 120' of lighted and ornamented garland on the facade and 27' of garland over the door. The 14" diameter garland will be the plush natural pine type lighted with cool white miniature lights, ornamented with Red Velvet loop bows and Red, Green and Gold metallic balls.
- Annual Cost: \$1500

Brandano Displays, Inc.

Palmetto Bay November 1, 2018

3

Summary Costs as presented and described above:

Total	\$9,500.
Preferred Customer Discount	<u>\$2,000.</u>
2017 Total	<u>\$7,500.</u>

I hope this helps in your planning and please give me a call at 954-461-6598 with any questions or to set up a meeting. I will be happy to bring samples.

Very truly yours,



Patrick J. Brandano



LOBBY ↑
VISITOR ENTRANCE ↑

