

RESOLUTION NO. 2017-110

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A RESOLUTION OF THE MAYOR AND VILLAGE COUNCIL OF THE VILLAGE OF PALMETTO BAY, FLORIDA, RELATED TO OPERATIONS AND MANAGEMENT OF “PARVIEW CAFÉ” AT CORAL REEF PARK; APPROVING THE SELECTION OF HOLE IN THE WALL TAVERN LLC.; AUTHORIZING THE VILLAGE MANAGER TO ENTER INTO NEGOTIATIONS WITH SAID COMPANY; AND PROVIDING FOR AN EFFECTIVE DATE. (Sponsored by Administration)

WHEREAS, the Village of Palmetto Bay, Florida, received an unsolicited proposal from a qualified firm for the management and operations of the “Parkview-Café” at Coral Reef Park; and

WHEREAS, on April 14, 2016 the Village released notice of receipt of Unsolicited Proposal for Coral Reef Park – “Parkview Café” Operations and Management and noticed UP-No. 1516-12-002, accepting alternative proposals for these services until May 19, 2016; and

WHEREAS, on May 19, 2016 the Village received a total of three proposals in response to UP-No. 1516-12-002; and

WHEREAS, Hole in the Wall Tavern LLC was determined to be the most responsive and qualified firm; and

WHEREAS, the Mayor and Council desire to authorize the selection of Hole in the Wall Tavern, LLC and authorize the Village Manager to enter into contract negotiations with Hole in the Wall Tavern LLC for Management and Operations of the “Parkview Café” at Coral Reef Park.

1 **NOW, THEREFORE, BE IT RESOLVED BY THE VILLAGE**
2 **OF PALMETTO BAY, FLORIDA, THAT:**

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4 **Section 1.** The Village Council hereby approves the selection of
5 Hole in the Wall Tavern LLC for the Management and Operations of the
6 "Parkview Café" at Coral Reef Park pursuant to UP No. 1516-12-002.

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8 **Section 2.** The Village Manager is hereby authorized to enter
9 into contract negotiations with Hole in the Wall Tavern LLC.

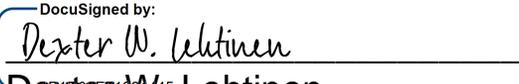
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11 **Section 3.** This resolution shall take effect immediately upon its
12 passage and adoption.

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15 **PASSED and ADOPTED** this 2nd day of October, 2017.

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18 Attest: 
19 Missy Arocha
20 Missy Arocha
21 Village Clerk

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24 
25 Eugene Flinn
26 Eugene Flinn
27 Mayor

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29 APPROVED AS TO FORM AND LEGAL SUFFICIENCY FOR THE
30 USE AND RELIANCE OF THE VILLAGE OF PALMETTO BAY,
31 FLORIDA ONLY:

32
33
34 
35 Dexter W. Lehtinen
36 Dexter W. Lehtinen
37 Village Attorney

1 FINAL VOTE AT ADOPTION:
2
3 Council Member Karyn Cunningham YES
4
5 Council Member David Singer YES
6
7 Council Member Larissa Siegel Lara YES
8
9 Vice-Mayor John DuBois YES
10
11 Mayor Eugene Flinn YES

**VILLAGE OF PALMETTO BAY
PUBLIC NOTICE
Notice of Unsolicited Proposal**

**Coral Reef Park “Parkview Café” Operations and Management
UP No. 1516-12-002**

NOTICE IS HEREBY GIVEN that the Village of Palmetto Bay, Florida, a Municipal corporation of the State of Florida, has received an unsolicited proposal from a qualified firm and will accept alternative proposals for the these Services until May 19, 2016.

Persons or entities wishing to submit alternative proposals for the Services (“Proposers”) may do so by delivering sealed proposals to: Village of Palmetto Bay, Procurement Department, Attn: Litsy C. Pittser, 9705 E. Hibiscus Street, Palmetto Bay, Florida 33157. Each sealed proposal submitted should be clearly marked on the outside: “Sealed Proposal – Coral Reef Park “Parkview Café” Operations and Management.

All proposals must be timely submitted no later than 3:00 pm Wednesday, May 19, 2016, together with the additional submission requirements required by the Village of Palmetto Bay, as provided in the documents located on the Village’s website, as noted below. Any proposal received after 3:00 pm on May 18, 2016 will not be opened nor considered. Responsibility for submitting timely proposals rests solely with Proposers; the Village will not be responsible for any delays caused by mail, courier service or other occurrence.

Proposals will be ranked by order of preference by the Village, which include but are not limited to, operating and managing experience in the restaurant business, revenue sharing percentage to the Village. The Village in turn will provide rent and utilities under a 5 year lease term with an option of two five year tenant option. A more complete listing of the factors and requirements that the Village will consider can be obtained on our vendor registry system. Download the documents by going to our website www.palmettobay-fl.gov, on the right hand side of the webpage, under “Information”; select “Bids & RFPs”. Click Vendor Registration to register in the Village’s system. Under “Quick Links” on the “Bids & RFPs” page, click the “Open RFPs/Bids/RFQs” to download the document. You will be notified of any addenda to the document, which will be downloadable from the website.

The Village reserves the right to reject any or all proposals, to award and negotiate a comprehensive agreement with the firm whose proposal best serves the interest of the Village. Nothing contained herein shall be interpreted as an obligation or binding agreement by the Village regarding the Services.

The Village’s Cone of Silence shall be in effect during the procurement process in accordance with Section 2-138 of the Village of Palmetto Bay Code. All communications regarding the Project shall be addressed in writing via email to Lpittser@palmettobay-fl.gov; Litsy C. Pittser., Procurement Specialist.

The Village will provide notice of a decision or proposed decision regarding contract award which will be publically posted on the Village of Palmetto Bay website.

All proposals received in response to this Notice will become the property of the Village of Palmetto Bay and will not be returned. Such proposals and related information shall be subject to applicable provisions of the Florida Public Records Law.



**Village of Palmetto Bay
Procurement Division - Village Manager's Office
RECOMMENDATION TO AWARD**

To: Mr. Edward Silva, Village Manager

From: Litsy C. Pittser, Procurement Specialist

Date: 10/2/2017

UP#: 1516-12-002 Item/Service: Coral Reef Park - "Parkview Café" Operations and Management

Attach please find a memo explaining the outcome of the (3) proposals received.

I. Procurement Comments:

During the examination process of this UP, we had a selection committee composed of (3) examiners. Based on their expertise they graded the proposals based directly on the scope requirements stated on UP# 1516-12-002. After reviewing the scope, the next step was to vet the proposers and make a determination what would be the best choice for the Village.

II. Recommendation:

a. Which bid is being recommended to proceed to Award? Whole in The Wall Tavern, LLC.

b. Does the response being recommended to proceed to award meet the specifications as per the request and as advertised? Yes X No

If No, is the variance considered: Minor Major

c. Is the recommendation the lowest bid received? Yes No (Not Applicable)

The results of the recommendation are attached.

III. Procurement Action/Recommendation(s):

Based on the results of the scoring sheets and after meeting with the proposers and seeking their credentials the procurement specialist recommends to the Village Manager to Award Whole in the Wall Taven, LLC. and present selection to the Council for approval of selection and continue on to Contract approval.

IV. Recommendation Approval:

Acceptance to Move Forward with the Intent to Award



Mr. Edward Silva, Village Manager



MEMORANDUM

Date: 10/02/2017
To: Mr. Edward Silva, Village Manager
From: Litsy C. Pittser, Procurement Specialist
Re: Examination Review of UP# 1617-12-002, Operations and Management of Parkview
Café – Coral Reef Park

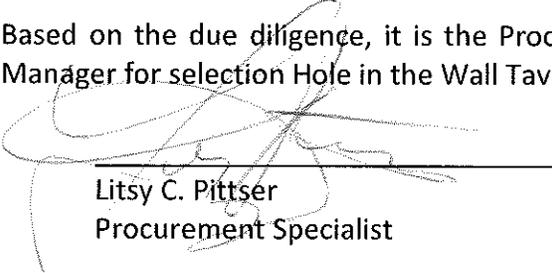
Mr. Silva:

On April 14, 2016 the procurement office released notice for alternative proposals for the services of managing and operating the concession stand "Parkview Café" at Coral Reef Park. The Village assigned (3) examiners (scores attached) to grade the three proposals we received on May 19, 2016.

Angela Cafeteria Corporation
Tuscany Trattoria Café
Hole in the Wall Tavern LLC.

Based on the examiners scores, it was determined that the selected vendor would be Angela Cafeteria Corporation therefore the recommendation was made for a selection. During the negotiation process it was determined that Angela Cafeteria Corporation was not in a position to be able to manage and operate immediately Parkview Café. The second ranked company was Tuscany Trattoria Café, after performing the due diligence, it was determined that this Company did not have a corporation after review sunbiz.org. The final selection, Hole in the Wall Tavern, LLC, not only has the experience with the Village of Palmetto Bay clientele, but has been in business for many years and has all the necessary licenses and insurance capable to immediately take over the operations of the concession stand.

Based on the due diligence, it is the Procurement Office Recommendation to present to the Manager for selection Hole in the Wall Tavern LLC.



Litsy C. Pittser
Procurement Specialist

Village of Palmetto Bay

Ranking Score Tabulation Breakdown

Coral Reef Park "Parkview Café" Operations & Management

Bid Open Date: May 19, 2016 at 3:00pm



TOTALS PER EVALUATION SHEETS

PROPOSERS	Hole in the Wall	Angela Corporation	TUSCANY Trattoria Café
<i>Proposal Checklist</i>			
Ability, capacity and skill of the Proposer to perform the contract (managerial and responsibility)	53	47	50
Past Experience Managing a Restaurant	54	42	48
Terms and Conditions of Agreement	44	51	53
Marketing Strategies Set Forth	23	51	53
Percentage of Gross revenue to the Village	35	60	40
TOTALS	209	251	244

Village of Palmetto Bay
Ranking Score Tabulation Breakdown
Coral Reef Park "Parkview Café" Operations & Management
Bid Open Date: May 19, 2016 at 3:00pm



NAME OF EVALUATOR FANNY CARMONA

PROPOSERS	Hole in the Wall	Angela Corporation	TUSCANY Trattoria Café
<i>Proposal Checklist</i>			
Ability, capacity and skill of the Proposer to perform the contract (managerial and responsibility) 20pts	18	17	18
Past Experience Managing a Restaurant 20 pts	19	16	18
Terms and Conditions of Agreement 20pts.	18	18	18
Marketing Strategies Set Forth 20pts.	10	18	18
Percentage of Gross revenue to the Village 20pts.	10	20	10
TOTALS	75	89	82


 7/19/16

Village of Palmetto Bay
Ranking Score Tabulation Breakdown



Coral Reef Park "Parkview Café" Operations & Management
Bid Open Date: May 19, 2016 at 3:00pm

NAME OF EVALUATOR Connie Clark

PROPOSERS	Hole in the Wall	Angela Corporation	TUSCANY Trattoria Café
<i>Proposal Checklist</i>			
Ability, capacity and skill of the Proposer to perform the contract (managerial and responsibility) 20pts	20	20	20
Past Experience Managing a Restaurant 20 pts	20	16/16 <i>Prop</i>	20
Terms and Conditions of Agreement 20pts.	16	20/18 <i>Prop</i>	20
Marketing Strategies Set Forth 20pts.	<i>Prop 5</i>	18	20
Percentage of Gross revenue to the Village 20pts.	15	20	15
TOTALS	<i>Prop 77/16 ✓</i>	<i>94/92 ✓</i>	<i>95 ✓</i>

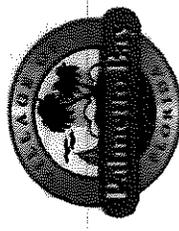
Clark 7/19/2016

Village of Palmetto Bay

Ranking Score Tabulation Breakdown

Coral Reef Park "Parkview Café" Operations & Management

Bid Open Date: May 19, 2016 at 3:00pm



NAME OF EVALUATOR Oky Cecchi

PROPOSERS	Hole in the Wall	Angela Corporation	Italian Restaurant
Proposal Checklist			
Ability, capacity and skill of the Proposer to perform the contract (managerial and responsibility) 20pts	15	10	12
Past Experience Managing a Restaurant 20 pts	15	10	10
Terms and Conditions of Agreement 20pts.	10	15	15
Marketing Strategies Set Forth 20pts.	9/12/14 8 (more p-possible)	15	15
Percentage of Gross revenue to the Village 20pts.	10	20	15
TOTALS	9/12/14 58	70	67



VILLAGE OF PALMETTO BAY

August 10, 2017

Ms. Margarita Patrocinio
President
Angela Cafeteria Corporation
9974 SW 152 Terrace
Miami, Florida 33157

RE: UP# 1516-12-002 Coral Reef Park "Parkview Café" Operations and Management

Dear Ms. Patrocinio:

After several months contemplating your bid it was decided that since your license is tied to another establishment and not your Company's therefore, you would need to go out and get your own health certificate in order to properly operate the concession stand, it would be in the best interest of the Village of Palmetto Bay to reject your bid and continue with the next proposer.

Thank you so much for your interest in doing business with us, please note that we have your Company on file and look forward to do business in the future.

Sincerely,

Edward Silva
Village Manager
Village of Palmetto Bay

Cc: Procurement File

Exhibit D



Café menu: served open to close (8am to 5pm) 7 days per week

Café – Coffee* Café Espresso *Café Americano* Colada* Cortadito
Café con Leche

Soda: Coke, Diet Coke, Sprite, Lemonade, Ice Tea, Fresh Orange Juice,

Pastries: Guava, Guava and Cheese, Cheese, Coconut, Tequenos, Etc.

Empanadas: Carne, Pollo, Spinache, Ham,

Croquetas: Ham, Chicken, Fish

Cuban Toast

Sandwiches: Ham & Cheese, Turkey & Cheese, traditional Cuban

Lunch Menu: served 11 am till 5pm

Daily: Chicken Fingers, Hamburgers, cheese burgers, Hot dog, Fish and Chips,
Corn Dogs, Bbq Pulled pork sandwich, BBQ Brisket sandwich, house salad,
french fries or onion rings

Cantina: designed for neighborhood to go but available for lunch daily

Special: Monday: Chicken Chop Chop

Tuesday: Salmon Platter

Wednesday: Vaca Frita

Thursday – Sunday: continued specials something will be

Offered 7 days per week