



VILLAGE OF PALMETTO BAY
9705 E. HIBISCUS STREET
PALMETTO BAY, FLORIDA 33157
(305) 259-1234 Fax: (305) 259-1290

Approved
Edward Silva, Village Manager
Date

REQUEST FOR PUBLIC RECORDS

Requests are filled in accordance with the provisions of Chapters 119 and 257, Florida Statutes.

DATE: 10-26-18
NAME: Albert Bellington
COMPANY: Acordis International Corp.
ADDRESS: 11650 Interchange Circle N, Miramar, FL
PHONE: 954-620-0072 FAX: 33025
EMAIL: Abellington@acordiscorp.com

REQUEST (Attach additional page, if necessary): Copies of the following documents:

Copy of the Public Multi-function Copier Equipment contracts and lease agreements.

FOR USE BY VILLAGE STAFF ONLY TRACKING NO.: 2018-364
DATE FORWARDED: 10-29-18 ASSIGNED DEPT: _____
DATE REQUEST FILLED: _____ NUMBER OF COPIES: _____
ESTIMATED TIME (IF APPLICABLE): _____ ESTIMATED COST: _____
HOW WAS REQUEST FILLED? _____
IF NOT FILLED, REASON: _____
BY: _____

Melissa Dodge

From: Missy Arocha
Sent: Friday, October 26, 2018 9:44 AM
To: Melissa Dodge
Subject: FW: Village of Palmetto Bay - Request for Public MFP/Copier contract including current lease.
Attachments: City of Miramar Contract Pricing - IFB-17-020 MULTI-FUNCTION COPIER CONTRACT.pdf; Notice_of_Intent_to_Award.PDF Miramar MFP 2017.PDF; Bid Tabulation Sheet.pdf; MULTI-FUNCTION_COPIER_EQUIPMENT.PDF

Please log, acknowledge his request for records, and process through the public records policy procedure.



Missy Arocha

Village Clerk
MDCMCA Treasurer

Village of Palmetto Bay

9705 East Hibiscus Street
Palmetto Bay, FL 33157
Phone: (305) 259-1234
www.palmettobay-fl.gov

PLEASE NOTE: Florida has very broad public records laws. Most written communications to or from local officials regarding official business are public records available to the public and media upon request. Your e-mail communications may therefore be subject to public disclosure.



Please save a tree. Don't print this e-mail unless it's really necessary.

From: Albert Bellington [<mailto:abellington@acordiscorp.com>]
Sent: Friday, October 26, 2018 9:42 AM
To: Missy Arocha
Subject: Village of Palmetto Bay - Request for Public MFP/Copier contract including current lease.

Hi Missy. I hope all is well. I would like to request a copy of the public Multi-function Copier Equipment contracts and lease agreements.

At Acordis, we currently have the lowest MFP/Copier contract in the history of South Florida with the City of Miramar (over 50 MFP's/Copiers and were over 25%-30% less than the next competing vendor) and can piggy-back off that contract with any state and local government entity, eliminating the need to go out for bid!

Acordis
Technology & Solutions

Partners: Cisco, Microsoft, VMware, Extreme, Baracoda, Nimble Storage, Brocade, EMC, Citrix, Ruckus, Samsung, Panasonic, Lenovo, Fujitsu, Hitachi, Lifesize, Barco, Xerox, McAfee, LG, HP.

Awards: InC 50, Lauren's Kids, CRN.

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CONTRACT # IFB-17-020 MULTIFUNCTION COPIER EQUIPMENT ACORDIS INTERNATIONAL	MACHINE LEASE 36-MONTH FMV	FAX KIT (OPTIONAL)	AUTO DOC FEEDER	2-520 Sheet UNIVERSAL TRAYS	4-520 Sheet UNIVERSAL TRAYS	INNER FINISHER	FLOOR FINISHER	50-SHEET STAPLE	2/3 HOLE PUNCH	POWER FILTER	END OF LEASE HARDWARE SANITIZING	MACHINE LEASE 36-MONTH FMV WITH FAX KIT

BLACK & WHITE MODELS												
VersaLink B7025 - 25ppm B&W	\$69.66	\$12.00	Y	Y		Y		Y	Y	Y	Y	\$81.66
VersaLink B7030 - 30ppm B&W	\$74.75	\$12.00	Y	Y		Y		Y	Y	Y	Y	\$86.75
AltaLink B8045 - 45ppm B&W	\$134.03	\$12.00	Y		Y	Y		Y	Y	Y	Y	\$146.03
AltaLink B8055 - 55ppm B&W	\$141.00	\$12.00	Y		Y		Y	Y	Y	Y	Y	\$153.00
AltaLink B8075 - 75ppm B&W	\$169.41	\$12.00	Y		Y		Y	Y	Y	Y	Y	\$181.41

COLOR MODELS												
VersaLink C7020 - 20ppm Color	\$76.39	\$12.00	Y	Y		Y		Y	Y	Y	Y	\$88.39
VersaLink C7030 - 30ppm Color	\$83.31	\$12.00	Y	Y		Y		Y	Y	Y	Y	\$95.31
AltaLink C8045 - 45ppm Color	\$138.86	\$12.00	Y		Y	Y		Y	Y	Y	Y	\$150.86
AltaLink C8055 - 55ppm Color	\$147.33	\$12.00	Y		Y		Y	Y	Y	Y	Y	\$159.33
AltaLink C8075 - 75ppm Color	\$169.99	\$12.00	Y		Y		Y	Y	Y	Y	Y	\$181.99

Service - Cost Per Copy			Xerox AltaLink Series			Xerox VersaLink Series	
BLACK & WHITE MODELS	CPC (B/W)	CPC (COLOR)					
VersaLink B7025 - 25ppm B&W	\$0.0030		C8045/C8055/C8075	B8055/B8075	B8045	C7020/C7030	B7025/B7030
VersaLink B7030 - 30ppm B&W	\$0.0030		Color	B&W	B&W	B&W	Color
AltaLink B8045 - 45ppm B&W	\$0.0030		Scalable and powerful for mission-critical activities, Xerox® ConnectKey® Technology-powered AltaLink high-volume multifunction printers are designed for demanding users with large volumes, high security standards, and advanced finishing requirements.			Xerox® ConnectKey® Technology-powered VersaLink letter and tabloid business printers and MFPs represent a quantum leap forward in workplace productivity. They are designed to transform the way we work today, safely and securely.	
AltaLink B8055 - 55ppm B&W	\$0.0030						
AltaLink B8075 - 75ppm B&W	\$0.0030						
COLOR MODELS	CPC (B/W)	CPC (COLOR)					
VersaLink C7020 - 20ppm Color	\$0.0030	\$0.0330					
VersaLink C7030 - 30ppm Color	\$0.0030	\$0.0290					
AltaLink C8045 - 45ppm Color	\$0.0030	\$0.0290					
AltaLink C8055 - 55ppm Color	\$0.0030	\$0.0290					
AltaLink C8075 - 75ppm Color	\$0.0030	\$0.0290					

<p>Cut Waste, Track Printing, Save Money</p>	<p>Do even more with MFD embedded software</p>	<p>Complete control over</p> <h2>Print, copy, scan and fax.</h2> <p>PaperCut MF is a simple, low cost software application that lets you take control and manage your printers, copiers and multi-function devices.</p>
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	YES	NO	SECURE PRINTING AND ACCOUNTING WITH PAPER CUT! ADDITIONAL MONTHLY COST PER COPIER \$11.02
1. DEDICATED EXPERIENCED/CERTIFIED TECHNICIAN FOR THE ACCOUNT:	X		
2. ASSIGNED PERSONNEL FOR TRANSITION PERIOD (INSTALLATION AND USERS TRAINING):	X		
3. THREE (3) HOURS RESPONSE TIME UPON RECEIVING THE SERVICE CALL:	X		
4. REMOTE MONITORING FOR PREVENTIVE MAINTENANCE SCHEDULE AND MACHINE TROUBLES:	X		
5. INSTOCK TO THE DEPARTMENT FOR TONERS AND OTHER COMMON PARTS FOR EASY REPLACEMENT:	X		

SUBMITTED BY: Albert Bellington
(SIGNATURE)

Albert Bellington
(NAME OF COMPANY REPRESENTATIVE)

Contact Information:
 Albert Bellington
 Enterprise/Government Account Manager
Acordis International Corp
 11650 Interchange Circle N
 Miramar, Florida, 33025
 Office: 954-620-0072, Ext., 140
 Mobile: 954-326-8837
 Email: ABellington@Acordiscorp.com
 Website: <http://www.Acordiscorp.com>

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CITY OF MIRAMAR

An Equal Opportunity Employer

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Wayne M. Messam

Vice Mayor

Winston F. Barnes

City Commission

Maxwell B. Chambers

Yvette Colbourne

Darline B. Riggs

City Manager

Kathleen Woods-Richardson

"We're at the
Center of Everything"

PROCUREMENT DEPT.
c/o City of Miramar
2300 Civic Center Place
Miramar, Florida 33025

Phone (954) 602-3053
FAX (954) 602-3458

October 31, 2017

NOTICE OF INTENT TO AWARD FOR IFB No. 17-020, MULTI-FUNCTION COPIER EQUIPMENT

On October 26, 2017, IFB No. 17-020 closed with a total of eight (8) bids. City staff reviewed the bids and a recommendation for award will be made to the lowest responsive, responsible Bidder, ACORDIS INTERNATIONAL CORP of 11650 INTERCHANGE CIRCLE N., MIRAMAR, FLORIDA 33025.

This Notice of Intent to Award is being posted as of October 31, 2017. A protest must be filed within five (5) business days of posting or any right to protest is forfeited and recommendation for award of the contract will be made to the City Commission.

Please be advised that recommendation for award will be made to the City Commission on November 27, 2017.

Yours truly,

Adriel Brown
Procurement Coordinator



**IFB-17-020
MULTI-FUNCTION COPIER EQUIPMENT**

Closing Date: 10/26/2017 at 2:00 P.M.

Company Name	Bid Amount
CANON SOLUTIONS AMERICA, INC.	\$410,974.42
TOSHIBA	\$461,570.50
DELTA BUSINESS SOLUTIONS	\$441,939.78
XEROX CORPORATION	\$588,716.11
RICOH USA	\$619,926.54
ACORDIS	\$338,703.75
SHARP	\$426,173.15
IMAGE NET CONSULTING	\$591,987.80

Offers listed from the vendors herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Adriel Brown

Opened by: _____