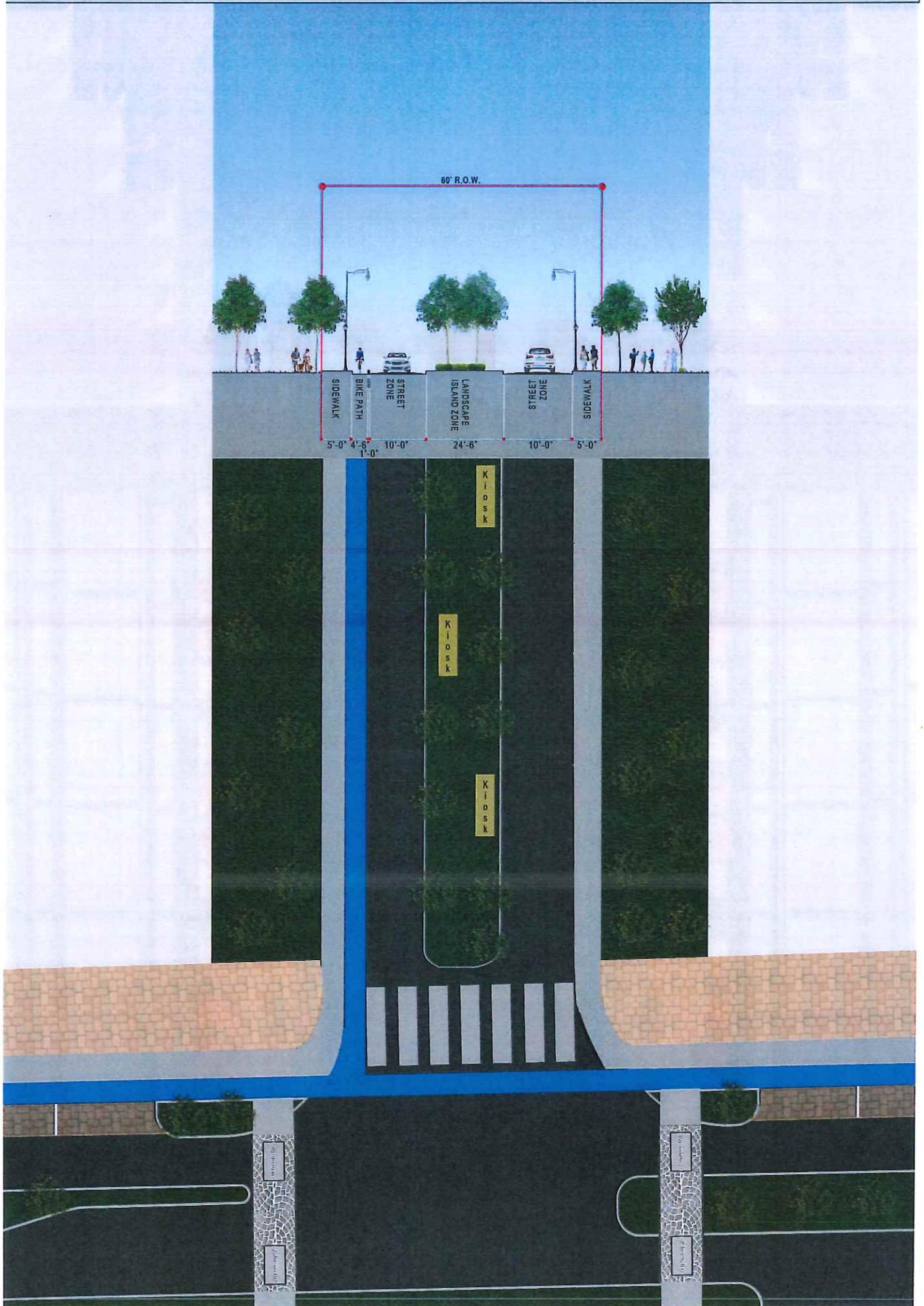


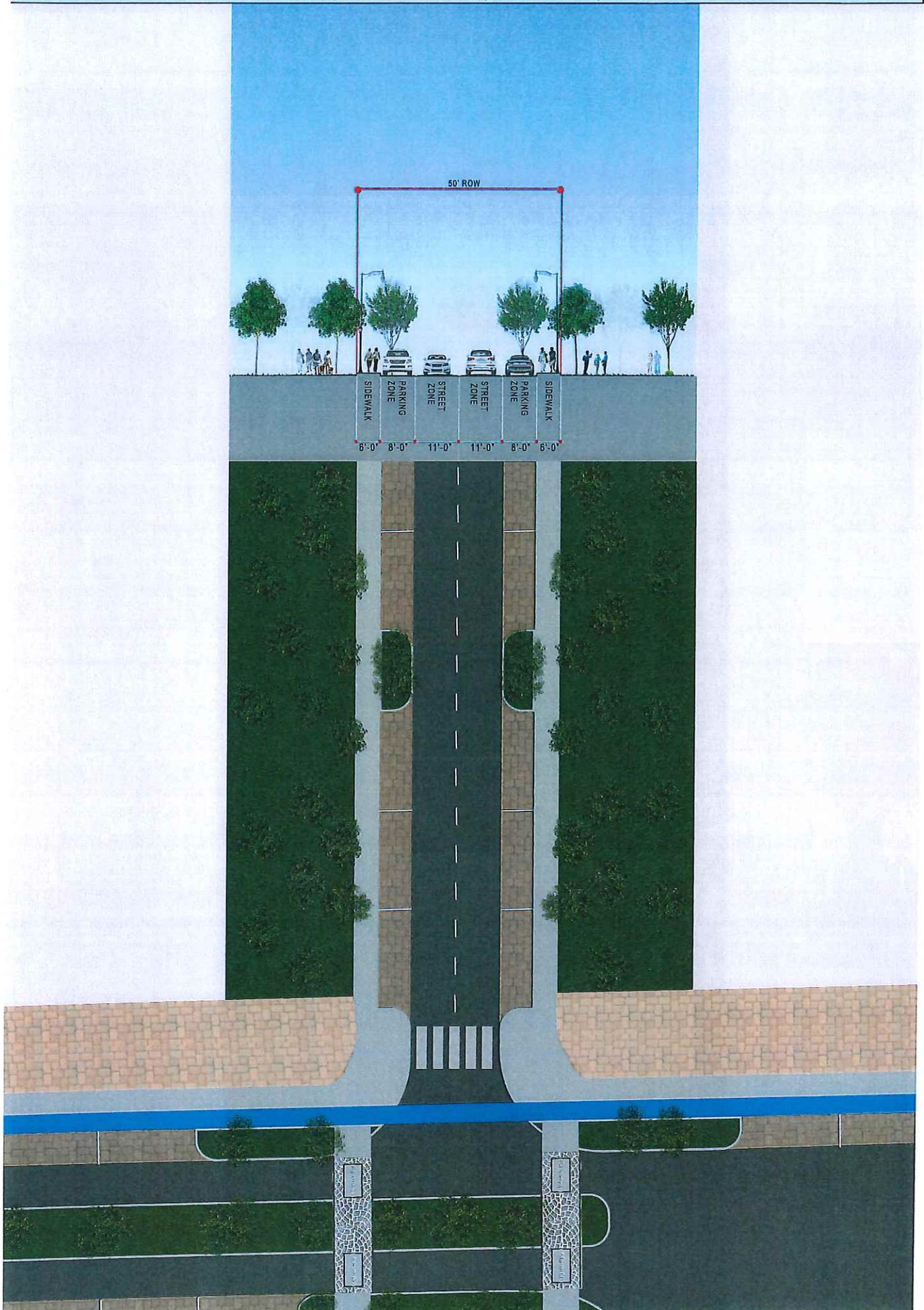
# NEW STREET 'A' - Section/Plan

(SW 178 St.-- from Franjo Rd. to Park Dr.)



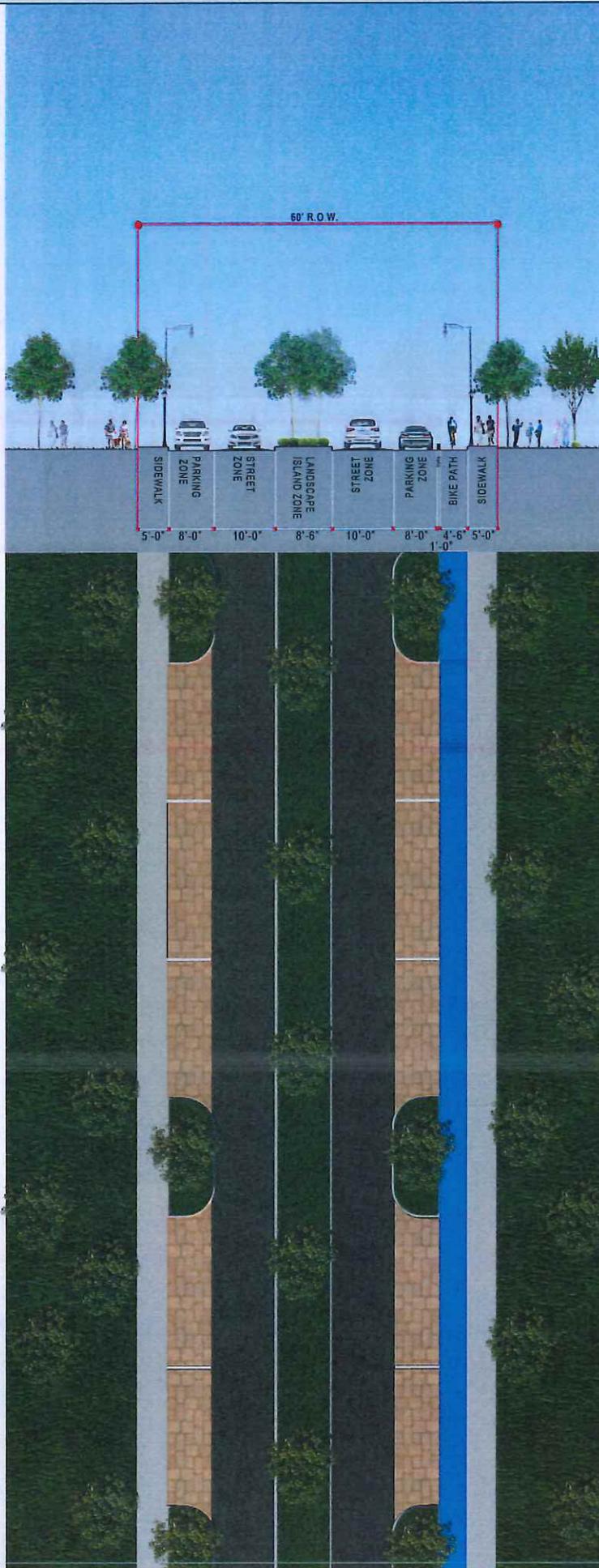
# NEW STREET 'B' - Section/Plan

(SW 179 St.-- from Franjo Rd. to Park Dr.)



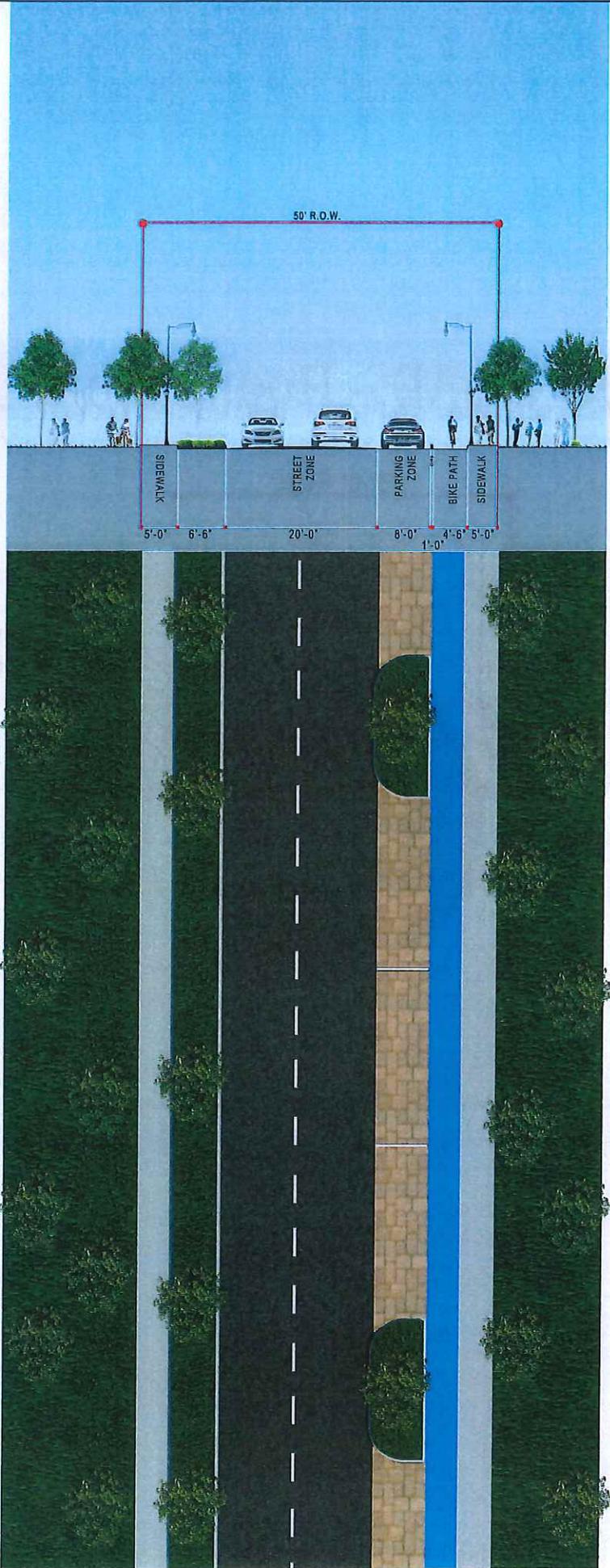
# PARK DRIVE - Section/Plan

(SW 95 Ave.-- from SW 178 St. to SW 180 St.)

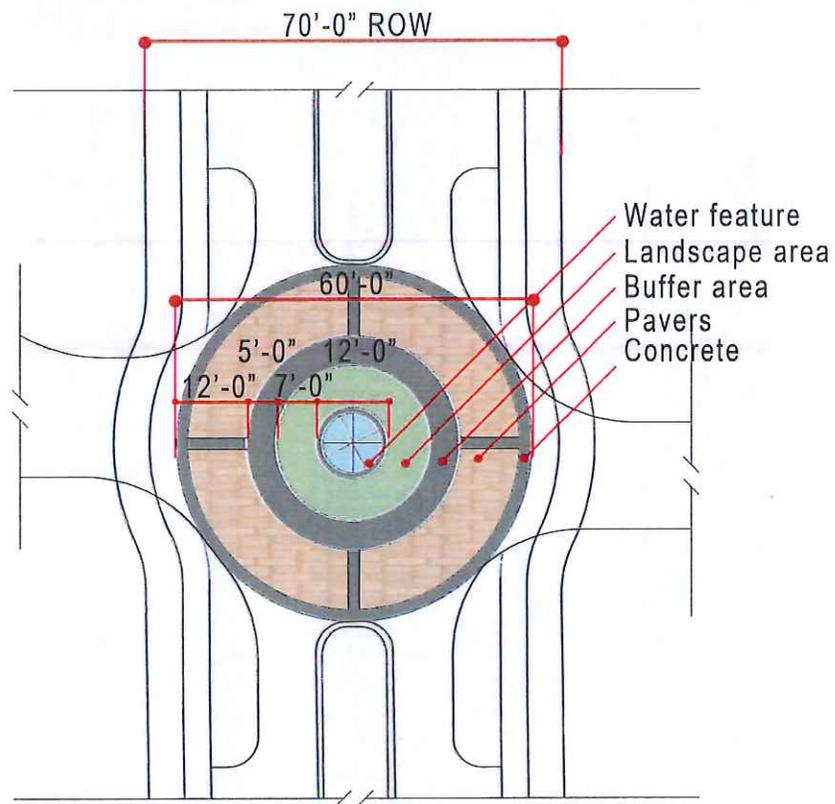


# SW 180 St. - Section/Plan

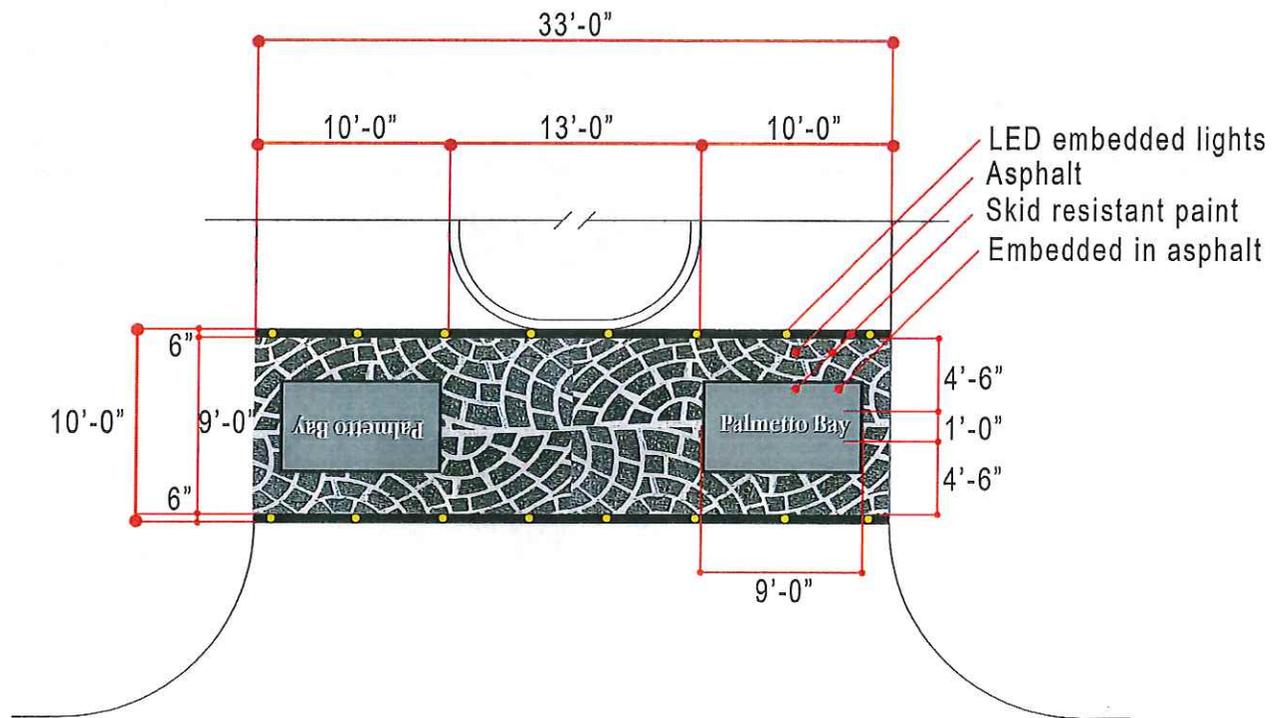
(SW 180 St.-- from Franjo Rd. to Park Dr.)



# FRANJO ROAD - Roundabout Detail



# FRANJO ROAD - Crosswalk Detail



# FRANJO ROAD - Streetscape



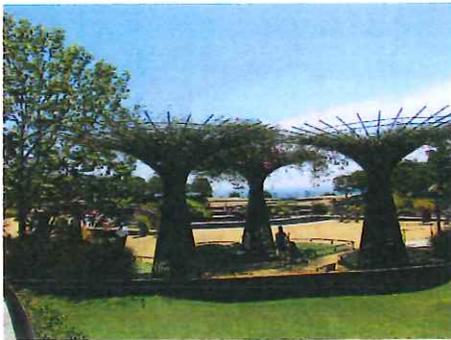
— "THE TRIANGLE" Entry sign



● Clock Tower



● Information Kiosk



● Urban Trees



○ Pedestrian Circle



— Ribbon Bench



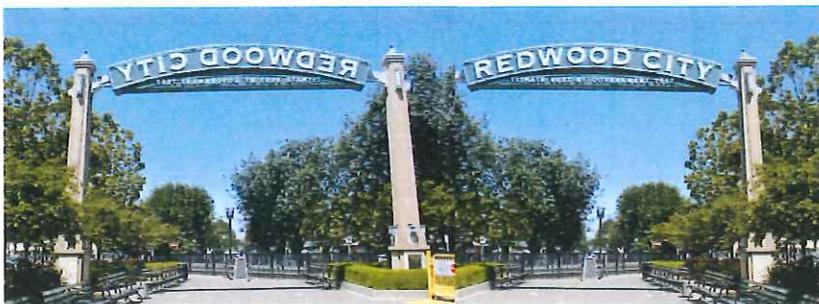
● TuliBin



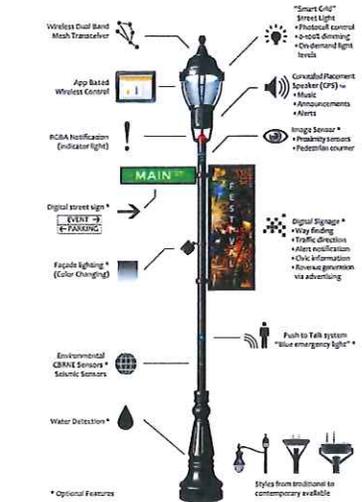
Tree Guards (all trees on sidewalk)



● TuliSeat



— "Franjo Road" Entry Sign



Intellistreet- Light Posts (every 30' both sides of street)

Village of Palmetto Bay  
Procurement Division - Village Managers Office  
AWARD RECOMMENDATION



To: Mr. Edward Silva, Village Manager

From: Litsy C. Pittser, Procurement Specialist

Date: 9/16/2016

ITB#: RFQ/P 1516-11-003 Item/Service: Roadway and Complete Infrastructure Improvements (Ranjo Road Project)

Attached please find the tabulation sheet along with the scoring for both proposal and presentations from all proposers that took part of this open bid.

**I. Procurement Comments:**

During the administrative review, the committee involved was Corrice Patterson, Danny Casals, Gregory Martinez, Darby Del Salle and Mr. Alfredo Quintero, Director of Public Works for the Town of Cutler Bay. After reviewing the (4) bids that were submitted for RFQ/P # 1516-11-003 it was found that Shores Development, Inc. was the chosen Company. Eventhough the other Companies were all responsive, Shores Development, Inc. came in as the lowest bidder.

**II. Recommendation:**

a. Which bid is being recommended? Shores Development, Inc.

b. Does the response being recommended for award meet the specifications as per the request and as advertised? Yes  No   
If No, is the variance considered: Minor  Major

c. Is the recommendation the lowest bid received? Yes  No

The results of the recommendation are attached.

(attach an additional sheet if further comment or explanation is required)

**III. Procurement Action/Recommendation(s):**

The Procurement Specialist would like to move forward on the recommendation and be able to include as an agenda item for selection on the next Council meeting on October 3rd, 2016.

**IV. Recommendation Approval:**

Acceptance to Move Forward with Intent to Award

Signature/Date   
Mr. Edward Silva, Village Manager



# Village of Palmetto Bay

Bid Tabulation & Checklist -- RFQ/P 1516-11-003

ROADWAY & COMPLETE INFRASTRUCTURE IMPROVEMENTS (FRANJO PROJECT)

Bid Open Date: June 7th, 2016 at 3:00pm



<i>Proposal Totals</i>				
	State Consulting & Engineering	Acosta Tractors, Inc.	Shores Development	R.J. Behar Company, Inc.
Phase 1 - Examiner's Total Based on Proposal	412,502	447	428	426
Phase 2 - Examiner's Total Based on Presentation	301	330	358	229
<b>Grand Total for Franjo Project</b>	<b>713,502</b>	<b>777</b>	<b>786</b>	<b>655</b>

\* Maximum total points to achieve is 100pts.



# Village of Palmetto Bay

Bid Tabulation & Checklist -- RFQ/P 1516-11-003

ROADWAY & COMPLETE INFRASTRUCTURE IMPROVEMENTS (FRANJO PRJCT)

Bid Open Date: June 7th, 2016 at 3:00pm



Proposal Amount	State Consulting & Engineering	Acosta Tractors, Inc.	Shores Development	R.J. Behar Company, Inc.
Price Sheet - Item 8. - REMOVED FROM PHASE I - WILL BE RELEVANT IN PHASE II (SHORT LIST)	N/A	N/A	N/A	N/A
<b>Proposal Checklist</b>				
Evidence of the architect/engineer part of the team's ability to perform the work as indicated by profiles of principals and staff's professional & technical competence & experience. <b>10 pts.</b>	45	47	46	47
Evidence of the Contractor's ability to comply with a design specified in the project scope. <b>15 pts.</b>	62	63	65	59
Evidence of the Contractor's ability to perform and complete the construction as indicated by its technical competence, experience & ability to compete the project schedule. <b>20pts.</b>	88	89	88	85
Capability & capacity to provide the required professional services for all required components. <b>10pts.</b>	41	48	47	47
Approach to design, organization of the design-build team, construction administration, & construction activities with specific attention to previous coordinated effort between team members. <b>15pts.</b>	61.502	66	67	64
Experience based on (5) references submitted with the same level of magnitude for this project. <b>10 pts.</b>	39	46	40	41
Quality and appropriateness of design & engineering, as evidenced by similar projects. Points shall also be awarded to firms who have received awards for their design(s) and are FDOT certified. <b>10 pts.</b>	35	41	32	38
The quality of the references, their relevancy to the scope of services & the degree to which the reference checks provide affirmation of the Respondent's competence & appropriateness for the project. <b>10 pts.</b>	41	47	43	45
<b>TOTAL POINTS</b>	<b>412.502</b>	<b>447</b>	<b>428</b>	<b>426</b>



# Village of Palmetto Bay

Bid Tabulation & Checklist -- RFQ/P 1516-11-003

ROADWAY & COMPLETE INFRASTRUCTURE IMPROVEMENTS (FRANJO PROJECT)

Bid Open Date: June 7th, 2016 at 3:00pm



Proposal Amount	State Consulting & Engineering	Acosta Tractors, Inc.	Shores Development	R.J. Behar Company, Inc.
Price Sheet for Project - Procurement Specialist to review 25pts (pricing includes all the optional items)	14,300,000 w/o options	\$10,328,154.29	\$10,342,000.00	\$12,915,442.44
Price Sheet for Project - Optional Items	14,300,000 w/o options	\$802,882.15	\$510,000.00	\$243,380.00
<b>Proposal Checklist</b>				
Does the presentation capture the vision that we have set forth on the preliminary renderings 60pts.	260	278	296	187
How close to the time line specified on the RFQ/P (06/30/2017) can they be able to complete project. 10pts	27	35	37	25
Bid Bond of 5% received - Procurement Specialist to review 5pts	5	5	5	5
Price Sheet for Project - Procurement Specialist to review 25pts (pricing includes all the optional items)	9	12	20	12
<b>TOTAL POINTS</b>	<b>301</b>	<b>330</b>	<b>358</b>	<b>229</b>



**Village of Palmetto Bay**  
 Bid Tabulation & Checklist -- RFQ/P 1516-11-003  
 ROADWAY & COMPLETE INFRASTRUCTURE IMPROVEMENTS (FRANJO PROJECT)  
 Bid Open Date: June 7th, 2016 at 3:00pm



*Darby Delsalle*

	State Consulting & Engineering	Acosta Tractors, Inc.	Shores Development	R.J. Behar Company, Inc.
<b>Proposal Amount</b>				
Price Sheet for Project - Procurement Specialist to review 25pts				
<b>Proposal Checklist</b>				
Does the presentation capture the vision that we have set forth on the preliminary renderings 50pts.	55	55	60	55
How close to the time line specified on the RFQ/P (06/30/2017) can they be able to complete project. 10pts	8	9	10	8
Bid Bond of 5% received - Procurement Specialist to review SPTS				
<b>TOTAL POINTS</b>	0	0	0	0

63                      64                      70                      63



# Village of Palmetto Bay

Bid Tabulation & Checklist -- RFQ/P 1516-11-003

ROADWAY & COMPLETE INFRASTRUCTURE IMPROVEMENTS (FRANJO PROJECT)

Bid Open Date: June 7th, 2016 at 3:00pm



*Darby Delsalle*

Proposal Amount	State Consulting & Engineering	Acosta Tractors, Inc.	Shores Development	R.J. Behar Company, Inc.
Price Sheet - Item 8. - REMOVED FROM PHASE I - WILL BE RELEVANT IN PHASE II (SHORT LIST)				
<b>Proposal Checklist</b>				
Evidence of the architect/engineer part of the team's ability to perform the work as indicated by profiles of principals and staff's professional & technical competence & experience. <b>10 pts.</b>	10	10	10	10
Evidence of the Contractor's ability to comply with a design specified in the project scope. <b>15 pts.</b>	15	12	15	12
Evidence of the Contractor's ability to perform and complete the construction as indicated by its technical competence, experience & ability to compete the project schedule. <b>20pts.</b>	20	20	20	20
Capability & capacity to provide the required professional services for all required components. <b>10pts.</b>	10	10	10	10
Approach to design, organization of the design-build team, construction administration, & construction activities with specific attention to previous coordinated effort between team members. <b>15pts.</b>	15	15	15	15
Experience based on (5) references submitted with the same level of magnitude for this project. <b>10 pts.</b>	10	10	10	10
Quality and appropriateness of design & engineering, as evidenced by similar projects. Points shall also be awarded to firms who have received awards for their design(s) and are FDOT certified. <b>10 pts.</b>	5	5	4	10
The quality of the references, their relevancy to the scope of services & the degree to which the reference checks provide affirmation of the Respondent's competence & appropriateness for the project. <b>10 pts.</b>	10	10	10	10
TOTAL POINTS	95	92	96	97



Village of Palmetto Bay

Bid Tabulation & Checklist -- RFQ/P 1516-11-003

ROADWAY & COMPLETE INFRASTRUCTURE IMPROVEMENTS (FRANJO PROJECT)

Bid Open Date: June 7th, 2016 at 3:00pm



*Alfredo Quintana  
Public Works Director  
Palmetto Bay*

Proposal Amount	State Consulting & Engineering	Acosta Tractors, Inc.	Shores Development	R.J. Behar Company, Inc.
Price Sheet for Project - Procurement Specialist to review 25pts				
<b>Proposal Checklist</b>				
Does the presentation capture the vision that we have set forth on the preliminary renderings 60pts.	57	60	55	55
How close to the time line specified on the RFQ/P (06/30/2017) can they be able to complete project. 10pts	2	6	8	8
Bid Bond of 5% received - Procurement Specialist to review 5pts				
<b>TOTAL POINTS</b>	0	0	0	0

59

64

63

63



Village of Palmetto Bay  
 Bid Tabulation & Checklist – RFQ/P 1516-11-003  
 ROADWAY & COMPLETE INFRASTRUCTURE IMPROVEMENTS (FRANJO PROJECT)  
 Bid Open Date: June 7th, 2016 at 3:00pm



*Alfredo Quintana AD*  
*Public Works Director*  
*Collier Bay*

Proposal Amount	State Consulting & Engineering	Acosta Tractors, Inc.	Shores Development	R.J. Behar Company, Inc.
Price Sheet - Item 8. - REMOVED FROM PHASE I - WILL BE RELEVANT IN PHASE II (SHORT LIST)	N/A	N/A	N/A	N/A
<b>Proposal Checklist</b>				
Evidence of the architect/engineer part of the team's ability to perform the work as indicated by profiles of principals and staff's professional & technical competence & experience. <b>10 pts.</b>	10	10	10	10
Evidence of the Contractor's ability to comply with a design specified in the project scope. <b>15 pts.</b>	15	15	15	15
Evidence of the Contractor's ability to perform and complete the construction as indicated by its technical competence, experience & ability to complete the project schedule. <b>20pts.</b>	20	20	20	20
Capability & capacity to provide the required professional services for all required components. <b>10pts.</b>	10	10	10	10
Approach to design, organization of the design-build team, construction administration, & construction activities with specific attention to previous coordinated effort between team members. <b>15pts.</b>	14.5	14	15	15
Experience based on (5) references submitted with the same level of magnitude for this project. <b>10 pts.</b>	9	10	8	10
Quality and appropriateness of design & engineering, as evidenced by similar projects. Points shall also be awarded to firms who have received awards for their design(s) and are FDOT certified. <b>10 pts.</b>	6	10	8	8
The quality of the references, their relevancy to the scope of services & the degree to which the reference checks provide affirmation of the Respondent's competence & appropriateness for the project. <b>10 pts.</b>	9	10	9	9
TOTAL POINTS	93.5	91	95	97



*Greg Prohler*

**Village of Palmetto Bay**  
**Bid Tabulation & Checklist – RFQ/P 1516-11-003**  
**ROADWAY & COMPLETE INFRASTRUCTURE IMPROVEMENTS (FRANJO PROJECT)**  
**Bid Open Date: June 7th, 2016 at 3:00pm**



Proposal Amount	State Consulting & Engineering	Acosta Tractors, Inc.	Shores Development	R.J. Behar Company, Inc.
Price Sheet for Project - Procurement Specialist to review 25pts				
<b>Proposal Checklist</b>				
Does the presentation capture the vision that we have set forth on the preliminary renderings 60pts.	55	60	70	50
How close to the time line specified on the RFQ/P (06/30/2017) can they be able to complete project. 10pts	5	5	10	5
Bid Bond of 5% received - Procurement Specialist to review 5pts				
<b>TOTAL POINTS</b>	<b>60</b>	<b>65</b>	<b>80</b>	<b>55</b>



**Village of Palmetto Bay**  
**Bid Tabulation & Checklist - RFQ/P 1516-11-003**  
**ROADWAY & COMPLETE INFRASTRUCTURE IMPROVEMENTS (FRANJO PROJECT)**  
**Bid Open Date: June 7th, 2016 at 3:00pm**



*Greg Mathies*

Proposal/Amount	State Consulting & Engineering	Acosta Tractors, Inc.	Shores Development	R.J. Behar Company, Inc.
Price Sheet - Item 8. - REMOVED FROM PHASE I - WILL BE RELEVANT IN PHASE II (SHORT LIST)				
<b>Proposal Checklist</b>				
Evidence of the architect/engineer part of the team's ability to perform the work as indicated by profiles of principals and staff's professional & technical competence & experience. <b>10 pts.</b>	6	8	8	7
Evidence of the contractor's ability to comply with a design specified in the project scope. <b>15 pts.</b>	6	8	8	7
Evidence of the Contractor's ability to perform and complete the construction as indicated by its technical competence, experience & ability to complete the project schedule. <b>20pts.</b>	10	11	11	10
Capability & capacity to provide the required professional services for all required components. <b>10pts.</b>	4	10	10	9
Approach to design, organization of the design-build team, construction administration, & construction activities with specific attention to previous coordinated effort between team members. <b>15pts.</b>	5	10	10	10
Experience based on (\$) references submitted with the same level of magnitude for this project. <b>10 pts.</b>	3	9	7	5
Quality and appropriateness of design & engineering, as evidenced by similar projects. Points shall also be awarded to firms who have received awards for their design(s) and are FDOT certified. <b>10 pts.</b>	8	7	3	5
The quality of the references, their relevancy to the scope of services & the degree to which the reference checks provide affirmation of the Respondent's competence & appropriateness for the project. <b>10 pts.</b>	6	8	8	8
<b>TOTAL POINTS</b>	<b>48</b>	<b>71</b>	<b>65</b>	<b>61</b>



*Danny Casals*



**Village of Palmetto Bay**  
 Bid Tabulation & Checklist – RFQ/P 1516-11-003  
 ROADWAY & COMPLETE INFRASTRUCTURE IMPROVEMENTS (FRANJO PROJECT)  
 Bid Open Date: June 7th, 2016 at 3:00pm

Proposal Amount	State Consulting & Engineering	Acosta Tractors, Inc.	Shores Development	R.J. Behar Company, Inc.
Price Sheet for Project - Procurement Specialist to review 25pts				
<b>Proposal Checklist</b>				
Does the presentation capture the vision that we have set forth on the preliminary renderings 60pts.	45	50	55	40
How close to the time line specified on the RFQ/P (06/30/2017) can they be able to complete project. 10pts	7	8	9	5
Bid bond of 5% received - Procurement Specialist to review 5pts				
<b>TOTAL POINTS</b>	0	0	0	0

52

58

64

45

*only scored 2 of 3. DC*



Danny Casals



**Village of Palmetto Bay**  
**Bid Tabulation & Checklist -- RFQ/P 1516-11-003**  
**ROADWAY & COMPLETE INFRASTRUCTURE IMPROVEMENTS (FRANJO PROJECT)**  
**Bid Open Date: June 7th, 2016 at 3:00pm**

Proposed Checklist	Proposed Amount			
	State Consulting & Engineering	Acosta Tractors, Inc.	Shores Development	R.J. Behar Company, Inc.
Price Sheet - Item 8. - REMOVED FROM PHASE I - WILL BE RELEVANT IN PHASE II (SHORT LIST)				
Evidence of the architect/engineer part of the team's ability to perform the work as indicated by profiles of principals and staff's professional & technical competence & experience. <b>10 pts.</b>	9	9	8	10
Evidence of the Contractor's ability to comply with a design specified in the project scope. <b>15 pts.</b>	13	13	12	13
Evidence of the Contractor's ability to perform and complete the construction as indicated by its technical competence, experience & ability to complete the project schedule. <b>20 pts.</b>	18	18	17	17
Capability & capacity to provide the required professional services for all required components. <b>10 pts.</b>	7	8	7	8
Approach to design, organization of the design-build team, construction administration, & construction activities with specific attention to previous coordinated effort between team members. <b>15 pts.</b>	12	13	12	12
Experience based on (5) references submitted with the same level of magnitude for this project. <b>10 pts.</b>	9	9	8	8
Quality and appropriateness of design & engineering, as evidenced by similar projects. Points shall also be awarded to firms who have received awards for their design(s) and are FDOT certified. <b>10 pts.</b>	8	9	7	8
The quality of the references, their relevancy to the scope of services & the degree to which the reference checks provide affirmation of the Respondent's competence & appropriateness for the project. <b>10 pts.</b>	8	9	8	9
<b>TOTAL POINTS</b>	<b>84</b>	<b>88</b>	<b>79</b>	<b>85</b>



Village of Palmetto Bay  
 Bid Tabulation & Checklist -- RFQ/P 1516-11-003  
 ROADWAY & COMPLETE INFRASTRUCTURE IMPROVEMENTS (FRANJO PROJECT)  
 Bid Open Date: June 7th, 2016 at 3:00pm



Proposal Amount	State Consulting & Engineering	Acosta Tractors, Inc.	Shores Development	R.J. Behar Company, Inc.
(1) Price Sheet for Project - Procurement Specialist to review 25pts				
(2) Does the presentation capture the vision that we have set forth on the preliminary renderings 60pts.	48	53	56	42
(3) How close to the time line specified on the RFQP (06/30/2017) can they be able to complete project. 10pts	5	7	8	7
(4) Bid Bond of 5% received - Procurement Specialist to review 5pts				
TOTAL POINTS	53	60	64	49

*Scoring provided per item 2-3*  
*9/15/16*  
*RJPatterson*



Village of Palmetto Bay  
 Bid Tabulation & Checklist -- RFQ/P 1516-11-003  
 ROADWAY & COMPLETE INFRASTRUCTURE IMPROVEMENTS (FRANJO PROJECT)  
 Bid Open Date: June 7th, 2016 at 3:00pm



Proposal/Amount	State Consulting & Engineering	Acosta Tractors, Inc.	Shores Development	R.J. Behar Company, Inc.
Price Sheet - Item 8. - REMOVED FROM PHASE I - WILL BE RELEVANT IN PHASE II (SHORT LIST)				
<b>Proposal Checklist</b>				
Evidence of the architect/engineer part of the team's ability to perform the work as indicated by profiles of principals and staff's professional & technical competence & experience. <b>10 pts.</b>	10	10	10	10
Evidence of the Contractor's ability to comply with a design specified in the project scope. <b>15 pts.</b>	13	15	15	12
Evidence of the Contractor's ability to perform and complete the construction as indicated by its technical competence, experience & ability to complete the project schedule. <b>20pts.</b>	20	20	20	18
Capability & capacity to provide the required professional services for all required components. <b>10pts.</b>	10	10	10	10
Approach to design, organization of the design-build team, construction administration, & construction activities with specific attention to previous coordinated effort between team members. <b>15pts.</b>	15	14	15	12
Experience based on (5) references submitted with the same level of magnitude for this project. <b>10 pts.</b>	8	8	7	8
Quality and appropriateness of design & engineering, as evidenced by similar projects. Points shall also be awarded to firms who have received awards for their design(s) and are FDOT certified. <b>10 pts.</b>	7	10	8	7
The quality of the references, their relevancy to the scope of services & the degree to which the reference checks provide affirmation of the Respondent's competence & appropriateness for the project. <b>10 pts.</b>	8	10	8	9
<b>TOTAL POINTS</b>	<b>91</b>	<b>97</b>	<b>93</b>	<b>86</b>

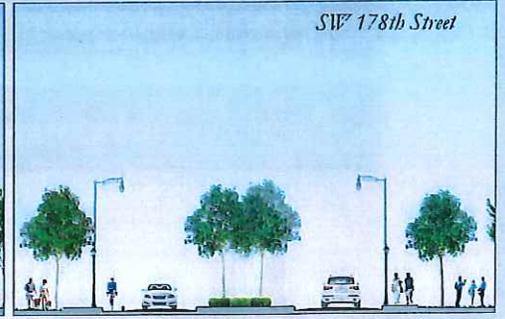
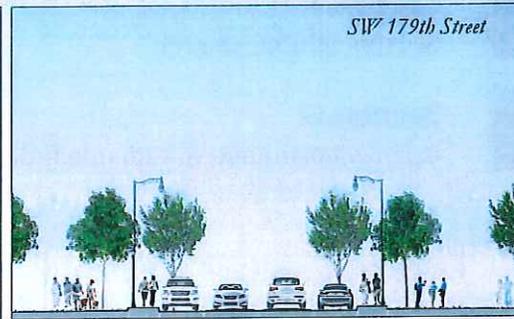
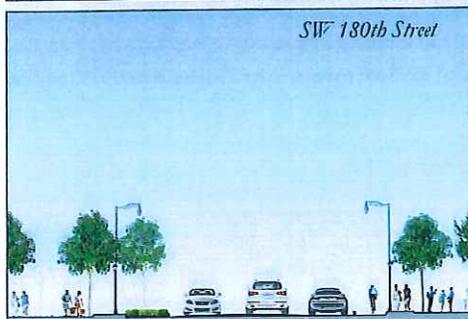
*Handwritten signature and date:* [Signature] 7/8/16





# Design Build Services for Roadway and Complete Infrastructure Improvements (Franjo Road Project)

RFP No. 1516-11-003



June 15<sup>th</sup>, 2016

**Shores**  
Development, Inc.



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Litigation History Statement

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Insurance Statement

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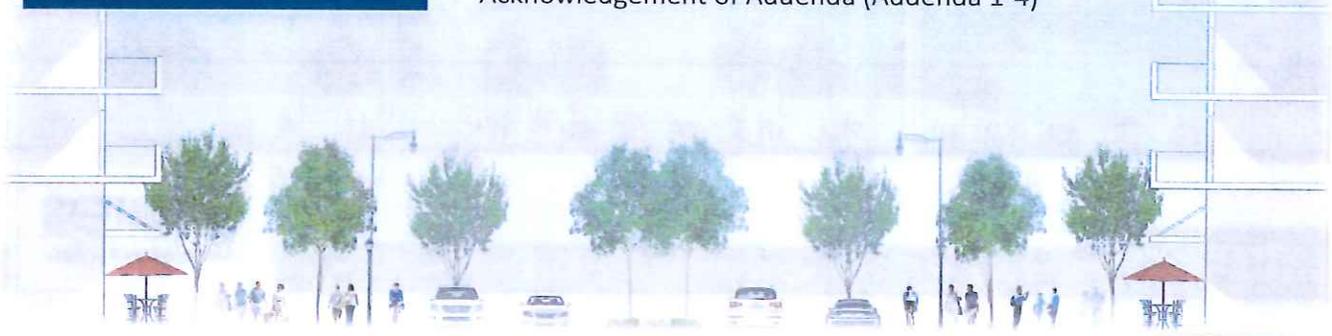
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Acknowledgement of Addenda (Addenda 1-4)





Design Build Services for  
**Roadway and Complete Infrastructure Improvements**  
(Franjo Road Project)

RFP No. 1516-11-003

A. LETTER OF INTEREST



# A

**LETTER OF INTEREST**

**Shores**  
Development, Inc.



June 15<sup>th</sup>, 2015

Village of Palmetto Bay  
Municipal Hall  
9705 E. Hibiscus Street  
Palmetto Bay, Florida 33157

**Attn: Meighan Alexander, Village Clerk**

**Re: RFP. No. 1516-11-003 - Franjo Road Roadway and Complete Infrastructure Improvements (Design Build)**

Dear Selection Committee,

Shores Development, Inc. (**SDI**) is respectfully submitting our Step 1 qualifications package for consideration by the Village of Palmetto Bay in reference to the Request for Proposals (RFP) for the Franjo Road (also known as SW 97th Avenue) Roadway and Complete Infrastructure Improvements Design-Build services. In response and in accordance with the requirements specified in the RFP, we have included one **(1) original proposal containing a CD electronic copy and five (5) bound copies.** In addition, we acknowledge receipt of all addenda issued for this RFP. Our acknowledgement of these addenda are also included with our Step 1 Qualifications package.

Established in 1950, Shores Development, Inc (**SDI**), through its owner, Wayne Rosen, is a second generation Miami-Dade based developer with numerous successfully completed projects throughout Miami-Dade County. As one of the largest developers in the County, **SDI** is fully capable of obtaining a production volume that allows our firm to provide excellent value to its clients. At **SDI**, we are proud of the projects we build as well as the satisfaction and fulfillment that our quality construction and livable designs provide our clients and customers. In an industry where the life span of many builders/developers is limited, Shores Development, Inc. is different. **Our firm has a strong history and a promising future.** And while a family business – Shores has a reputation and proven history for taking-on some of the most challenging projects in South Florida. Several of our projects have been occasioned due to the partnerships we develop with our clients. **SDI's** management team brings extensive years of combined, hands-on experience in solving some of the most difficult and technically challenging civil infrastructure construction projects. **SDI** operates with the principle of providing quality workmanship and building relationships towards the future.

Our presence in Miami-Dade County for more than five decades provides the Village of Palmetto Bay with a company, and most importantly, highly qualified staff that are well respected and known for work quality and premier service. We are truly committed to the betterment of the Palmetto Bay community. Of note is the fact that Shores Development, Inc. (**SDI**) understands the expectations of the Village on this project. **Our institutional familiarity with the goals and objectives of the Village's leadership for this project is unparalleled.** Our existing major multi-million dollar capital investment in

